

# Our Feasibility Study



**In the last 25 years, prior to Cloud, the IT Infrastructure has remained constant.**

**The Client / Server environment has gone through modest evolution.**

**Although 'thin client' and internet speeds have opened co-location opportunities, the architecture of having a desktop (fat or thin client) and server environment is well defined from a technology perspective.**

However, with the advent of Cloud services there are far more choices available, for example:

- Which type of service should I select? Software as a Service [SaaS], Platform as a Service [PaaS] or Infrastructure as a Service [IaaS]
- Which delivery path is best? Hybrid, Native Cloud, or a blend of the two?

The Technology decisions above underpin the delivery of Cloud services and these are fundamentally different.

For you, this means existing applications and services will work or integrate differently in the Cloud. Hence, this requires very careful consideration for a **sustainable and efficient** all-cloud model.



## Decision Making

**As you work through the process of decision making on each stage above, further options will present themselves which can be tailored to meet your organisation's needs/budget/speed/capacity.**

In short, moving to the Cloud is a **significant business commitment**.

It will provide a host of benefits, flexibility, and access to services, and the importance of making the right balanced decision to maximise the opportunity cannot be understated.

We have found that by far the best way of approaching a successful implementation is to work with you and **"do the hard yards up front"** to achieve the optimum solution. This way, you avoid the long-term risks and problems that occur through lack of initial planning and your Cloud solution is far more likely to meet your business needs in the future.

Extech Cloud has developed a **Feasibility Study** based on 4 years of Cloud experience and 100+ Cloud transitions successfully implemented. It is like engaging an architect to design your house.

The Feasibility Study is funded research [typically 2-3 days] to determine the current environment and how existing systems and services are used, along with any new requirements to make sure we fully understand your needs.

**The more we understand your business and engage with users, including a board member where appropriate, the better the outcome will be.**

The specific deliverables will be a proposal including the following:

- Technical Solution
- Assessment of vendor/s impact
- A plan and approach with indicative timeline
- Cloud Products and Services with their ongoing fees
- The One-off Project costs for delivery

The team at Extech Cloud will review the proposal detail with you and explain why particular solutions have been selected.

**You can have confidence in the offering due to the detailed engagement covered through the process underpinned by our successful track record.**

"We have spent years working on and refining the journey to the cloud. To date, we have successfully completed over 100 cloud transformation projects."

**Andrew Hookway,  
Director**

Our purpose is to engineer a **flexible** community, **empowering** organisations and their people to **achieve more**.



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